

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended	
	Feb. 3, 2024	Jan. 28, 2023
Revenue	\$ 2,512,704	\$ 3,249,630
Cost of sales	1,038,763	1,125,289
Gross margin	1,473,941	2,124,341
Operating expenses:		
Research and development	391,427	414,095
Selling, marketing, general and administrative	290,078	326,284
Amortization of intangibles	190,332	253,142
Special charges, net	16,140	—
Total operating expenses	887,977	993,521
Operating income	585,964	1,130,820
Nonoperating expense (income):		
Interest expense	77,141	60,453
Interest income	(9,169)	(10,829)
Other, net	4,574	7,723
Total nonoperating expense (income)	72,546	57,347
Income before income taxes	513,418	1,073,473
Provision for income taxes	50,691	111,999
Net income	\$ 462,727	\$ 961,474
Shares used to compute earnings per common share - basic	495,765	507,121
Shares used to compute earnings per common share - diluted	498,741	511,184
Basic earnings per common share	\$ 0.93	\$ 1.90
Diluted earnings per common share	\$ 0.93	\$ 1.88

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands)

	Feb. 3, 2024	Oct. 28, 2023
Cash & cash equivalents	\$ 1,303,560	\$ 958,061
Accounts receivable	1,196,721	1,469,734
Inventories	1,553,221	1,642,214
Other current assets	362,375	314,013
Total current assets	4,415,877	4,384,022
Net property, plant and equipment	3,281,937	3,219,157
Goodwill	26,913,134	26,913,134
Intangible assets, net	10,871,054	11,311,957
Deferred tax assets	2,172,174	2,223,272
Other assets	734,288	742,936
Total assets	\$ 48,388,464	\$ 48,794,478
Other current liabilities	\$ 1,879,600	\$ 2,154,695
Debt, current	499,322	499,052
Commercial paper notes	544,444	547,224
Long-term debt	5,946,673	5,902,457
Deferred income taxes	2,975,815	3,127,852
Other non-current liabilities	994,537	998,076
Shareholders' equity	35,548,073	35,565,122
Total liabilities & shareholders' equity	\$ 48,388,464	\$ 48,794,478

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Three Months Ended	
	Feb. 3, 2024	Jan. 28, 2023
Cash flows from operating activities:		
Net income	\$ 462,727	\$ 961,474
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation	84,348	85,321
Amortization of intangibles	440,903	502,177
Stock-based compensation expense	69,815	75,041
Deferred income taxes	(102,149)	(146,354)
Other	4,684	9,732
Changes in operating assets and liabilities	178,504	(81,086)
Total adjustments	676,105	444,831
Net cash provided by operating activities	1,138,832	1,406,305
Cash flows from investing activities:		
Additions to property, plant and equipment, net	(222,978)	(176,158)
Other	3,877	102
Net cash used for investing activities	(219,101)	(176,056)
Cash flows from financing activities:		
Proceeds from commercial paper notes	2,779,494	—
Payments of commercial paper notes	(2,782,274)	—
Repurchase of common stock	(180,351)	(654,557)
Dividend payments to shareholders	(426,076)	(385,452)
Proceeds from employee stock plans	49,819	41,238
Other	(14,844)	(31,588)
Net cash used for financing activities	(574,232)	(1,030,359)
Net increase in cash and cash equivalents	345,499	199,890
Cash and cash equivalents at beginning of period	958,061	1,470,572
Cash and cash equivalents at end of period	\$ 1,303,560	\$ 1,670,462

ANALOG DEVICES, INC.
REVENUE TRENDS BY END MARKET
(Unaudited)
(In thousands)

The categorization of revenue by end market is determined using a variety of data points including the technical characteristics of the product, the “sold to” customer information, the “ship to” customer information and the end customer product or application into which our product will be incorporated. As data systems for capturing and tracking this data and our methodology evolves and improves, the categorization of products by end market can vary over time. When this occurs, we reclassify revenue by end market for prior periods. Such reclassifications typically do not materially change the sizing of, or the underlying trends of results within, each end market.

	Three Months Ended				
	February 3, 2024			January 28, 2023	
	Revenue	% of Revenue¹	Y/Y%	Revenue	% of Revenue¹
Industrial	\$ 1,196,832	48%	(31)%	\$ 1,740,780	54%
Automotive	739,158	29%	9%	680,637	21%
Communications	302,573	12%	(37)%	477,266	15%
Consumer	274,141	11%	(22)%	350,947	11%
Total revenue	\$ 2,512,704	100%	(23)%	\$ 3,249,630	100%

1) The sum of the individual percentages may not equal the total due to rounding.

ANALOG DEVICES, INC.
RECONCILIATION OF GAAP TO NON-GAAP RESULTS
(Unaudited)

(In thousands, except per share amounts)

	Three Months Ended	
	Feb. 3, 2024	Jan. 28, 2023
Gross margin	\$ 1,473,941	\$ 2,124,341
Gross margin percentage	58.7 %	65.4 %
Acquisition related expenses	259,884	267,514
Adjusted gross margin	<u>\$ 1,733,825</u>	<u>\$ 2,391,855</u>
Adjusted gross margin percentage	69.0 %	73.6 %
Operating expenses	\$ 887,977	\$ 993,521
Percent of revenue	35.3 %	30.6 %
Acquisition related expenses	(192,422)	(258,059)
Acquisition related transaction costs	—	(2,563)
Special charges, net	(16,140)	—
Adjusted operating expenses	<u>\$ 679,415</u>	<u>\$ 732,899</u>
Adjusted operating expenses percentage	27.0 %	22.6 %
Operating income	\$ 585,964	\$ 1,130,820
Operating margin	23.3 %	34.8 %
Acquisition related expenses	452,306	525,573
Acquisition related transaction costs	—	2,563
Special charges, net	16,140	—
Adjusted operating income	<u>\$ 1,054,410</u>	<u>\$ 1,658,956</u>
Adjusted operating margin	42.0 %	51.1 %
Nonoperating expense (income)	\$ 72,546	\$ 57,347
Acquisition related expenses	2,150	2,288
Adjusted nonoperating expense (income)	<u>\$ 74,696</u>	<u>\$ 59,635</u>
Income before income taxes	\$ 513,418	\$ 1,073,473
Acquisition related expenses	450,156	523,285
Acquisition related transaction costs	—	2,563
Special charges, net	16,140	—
Adjusted income before income taxes	<u>\$ 979,714</u>	<u>\$ 1,599,321</u>
Provision for income taxes	\$ 50,691	\$ 111,999
Effective income tax rate	9.9 %	10.4 %
Tax related items	65,030	81,843
Adjusted provision for income taxes	<u>\$ 115,721</u>	<u>\$ 193,842</u>
Adjusted tax rate	11.8 %	12.1 %
Diluted EPS	\$ 0.93	\$ 1.88
Acquisition related expenses	0.90	1.02
Acquisition related transaction costs	—	0.01
Special charges, net	0.03	—
Tax related items	(0.13)	(0.16)
Adjusted diluted EPS*	<u>\$ 1.73</u>	<u>\$ 2.75</u>

* The sum of the individual per share amounts may not equal the total due to rounding.

ANALOG DEVICES, INC.
RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW
(Unaudited)
(In thousands)

	Trailing Twelve Months	Three Months Ended			
	Feb. 3, 2024	Feb. 3, 2024	Oct. 28, 2023	Jul. 29, 2023	Apr. 29, 2023
Revenue	\$11,568,613	\$ 2,512,704	\$ 2,716,484	\$ 3,076,495	\$ 3,262,930
Net cash provided by operating activities	\$ 4,550,161	\$ 1,138,832	\$ 1,187,294	\$ 1,142,454	\$ 1,081,581
% of Revenue	39 %	45 %	44 %	37 %	33 %
Capital expenditures	\$ (1,308,283)	\$ (222,978)	\$ (476,393)	\$ (324,574)	\$ (284,338)
Free cash flow	\$ 3,241,878	\$ 915,854	\$ 710,901	\$ 817,880	\$ 797,243
% of Revenue	28 %	36 %	26 %	27 %	24 %

ANALOG DEVICES, INC.
RECONCILIATION OF PROJECTED GAAP TO NON-GAAP RESULTS
(Unaudited)

	Three Months Ending May 4, 2024	
	Reported	Adjusted
Revenue	\$2.10 Billion (+/- \$100 Million)	\$2.10 Billion (+/- \$100 Million)
Operating margin	15.1% (+/-200 bps)	37.0% (1) (+/-100 bps)
Nonoperating expenses	~ \$65 Million	~ \$65 Million
Tax rate	11% - 13%	11% - 13% (2)
Earnings per share	\$0.46 (+/- \$0.10)	\$1.26 (3) (+/- \$0.10)

(1) Includes \$460 million of adjustments related to acquisition related expenses and special charges, net as previously defined in the Non-GAAP Financial Information section of this press release.

(2) Includes \$61 million of tax effects associated with the adjustments for acquisition related expenses and special charges, net noted above.

(3) Includes \$0.80 of adjustments related to the net impact of acquisition related expenses, special charges, net and the tax effects on those items.

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