

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended		Twelve Months Ended	
	Oct 29, 2022	Oct 30, 2021	Oct 29, 2022	Oct 30, 2021
Revenue	\$ 3,247,716	\$ 2,339,568	\$ 12,013,953	\$ 7,318,286
Cost of sales	1,104,901	1,217,748	4,481,479	2,793,274
Gross margin	2,142,815	1,121,820	7,532,474	4,525,012
Operating expenses:				
Research and development	421,008	399,121	1,700,518	1,296,126
Selling, marketing, general and administrative	336,560	317,455	1,266,175	915,418
Amortization of intangibles	252,865	213,594	1,012,572	536,811
Special charges, net	29,906	92,645	274,509	84,456
Total operating expenses	1,040,339	1,022,815	4,253,774	2,832,811
Operating income	1,102,476	99,005	3,278,700	1,692,201
Nonoperating expense (income):				
Interest expense	47,707	54,621	200,408	184,825
Loss on extinguishment of debt	—	215,150	—	215,150
Interest income	(4,328)	(421)	(6,906)	(1,220)
Other, net	11,085	(14,178)	(13,551)	(35,268)
Total nonoperating expense	54,464	255,172	179,951	363,487
Income (loss) before income taxes	1,048,012	(156,167)	3,098,749	1,328,714
Provision for (benefit from) income taxes	111,786	(231,854)	350,188	(61,708)
Net income	\$ 936,226	\$ 75,687	\$ 2,748,561	\$ 1,390,422
Shares used to compute earnings per share - basic	512,231	483,345	519,226	397,462
Shares used to compute earnings per share - diluted	515,757	487,781	523,178	401,288
Basic earnings per common share	\$ 1.83	\$ 0.16	\$ 5.29	\$ 3.50
Diluted earnings per common share	\$ 1.82	\$ 0.16	\$ 5.25	\$ 3.46

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands)

	October 29, 2022	October 30, 2021
Cash & cash equivalents	\$ 1,470,572	\$ 1,977,964
Accounts receivable	1,800,462	1,459,056
Inventories	1,399,914	1,200,610
Other current assets	267,044	740,687
Total current assets	4,937,992	5,378,317
Net property, plant and equipment	2,401,304	1,979,051
Other investments	122,285	127,856
Goodwill	26,913,134	26,918,470
Intangible assets, net	13,265,406	15,267,170
Deferred tax assets	2,264,888	2,267,269
Other assets	397,341	383,938
Total assets	\$ 50,302,350	\$ 52,322,071
Other current liabilities	\$ 2,442,655	\$ 2,253,649
Debt, current	—	516,663
Long-term debt	6,548,625	6,253,212
Deferred income taxes	3,622,538	3,938,830
Other non-current liabilities	1,223,209	1,367,175
Shareholders' equity	36,465,323	37,992,542
Total liabilities & equity	\$ 50,302,350	\$ 52,322,071

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Three Months Ended		Twelve Months Ended	
	Oct 29, 2022	Oct 30, 2021	Oct 29, 2022	Oct 30, 2021
Cash flows from operating activities:				
Net income	\$ 936,226	\$ 75,687	\$ 2,748,561	\$ 1,390,422
Adjustments to reconcile net income to net cash provided by operations:				
Depreciation	70,703	72,338	283,338	231,275
Amortization of intangibles	501,911	406,625	2,014,161	843,359
Cost of goods sold for inventory acquired	—	331,083	271,396	331,083
Stock-based compensation expense	80,678	124,928	323,487	243,611
Non-cash impairment charge	—	—	91,953	—
Loss on extinguishment of debt	—	215,150	—	215,150
Non-cash operating lease costs	(26,129)	2,377	(44,087)	19,232
Deferred income taxes	(121,627)	(334,429)	(326,755)	(406,922)
Other	8,426	6,813	(2,987)	(24,086)
Changes in operating assets and liabilities	(300,852)	40,154	(883,665)	(108,055)
Total adjustments	213,110	865,039	1,726,841	1,344,647
Net cash provided by operating activities	1,149,336	940,726	4,475,402	2,735,069
Percent of revenue	35 %	40 %	37 %	37 %
Cash flows from investing activities:				
Additions to property, plant and equipment, net	(304,512)	(130,777)	(699,308)	(343,676)
Cash received from acquisition of Maxim, net of cash paid	—	2,450,550	—	2,450,550
Other	(1,821)	7,032	41,940	36,651
Net cash (used for) provided by investing activities	(306,333)	2,326,805	(657,368)	2,143,525
Cash flows from financing activities:				
Proceeds from debt	296,130	3,939,640	296,130	3,939,640
Early termination of debt	—	(3,591,982)	(519,116)	(3,591,982)
Payments on revolver	—	(400,000)	(400,000)	(400,000)
Proceeds from revolver	—	400,000	400,000	400,000
Payment on derivative instrument	—	(153,161)	—	(153,161)
Prepayment for stock repurchases	—	(500,000)	—	(500,000)
Dividend payments to shareholders	(390,345)	(371,230)	(1,544,552)	(1,109,344)
Repurchase of common stock	(818,182)	(2,095,992)	(2,577,015)	(2,605,144)
Proceeds from employee stock plans	3,873	7,757	33,887	63,105
Other	21,664	(4,730)	19,946	(2,778)
Net cash used for financing activities	(886,860)	(2,769,698)	(4,290,720)	(3,959,664)
Effect of exchange rate changes on cash	(10,531)	(570)	(34,706)	3,174
Net (decrease) increase in cash and cash equivalents	(54,388)	497,263	(507,392)	922,104
Cash and cash equivalents at beginning of period	1,524,960	1,480,701	\$ 1,977,964	\$ 1,055,860
Cash and cash equivalents at end of period	<u>\$ 1,470,572</u>	<u>\$ 1,977,964</u>	<u>\$ 1,470,572</u>	<u>\$ 1,977,964</u>

ANALOG DEVICES, INC.
REVENUE TRENDS BY END MARKET
(Unaudited)
(In thousands)

The categorization of revenue by end market is determined using a variety of data points including the technical characteristics of the product, the “sold to” customer information, the “ship to” customer information and the end customer product or application into which our product will be incorporated. As data systems for capturing and tracking this data and our methodology evolves and improves, the categorization of products by end market can vary over time. When this occurs, we reclassify revenue by end market for prior periods. Such reclassifications typically do not materially change the sizing of, or the underlying trends of results within, each end market.

	Three Months Ended					
	Oct 29, 2022			Oct 30, 2021		
	Revenue	% of revenue*	Y/Y %	Revenue	% of revenue*	
Industrial	\$ 1,661,517	51%	40%	\$ 1,185,409	51%	
Automotive	672,329	21%	49%	452,311	19%	
Communications	501,984	15%	42%	354,746	15%	
Consumer	411,886	13%	19%	347,102	15%	
Total revenue	\$ 3,247,716	100%	39%	\$ 2,339,568	100%	

	Twelve Months Ended					
	Oct 29, 2022			Oct 30, 2021		
	Revenue	% of revenue*	Y/Y %	Revenue	% of revenue*	
Industrial	\$ 6,069,332	51%	51%	\$ 4,026,909	55%	
Automotive	2,515,513	21%	102%	1,248,169	17%	
Communications	1,880,697	16%	56%	1,206,867	16%	
Consumer	1,548,411	13%	85%	836,341	11%	
Total revenue	\$ 12,013,953	100%	64%	\$ 7,318,286	100%	

*The sum of the individual percentages may not equal the total due to rounding.

ANALOG DEVICES, INC.
RECONCILIATION OF GAAP TO NON-GAAP RESULTS
(Unaudited)

(In thousands, except per share amounts)

	Three Months Ended		Twelve Months Ended	
	Oct 29, 2022	Oct 30, 2021	Oct 29, 2022	Oct 30, 2021
Gross margin	\$ 2,142,815	\$ 1,121,820	\$ 7,532,474	\$ 4,525,012
Gross margin percentage	66.0 %	47.9 %	62.7 %	61.8 %
Acquisition related expenses	259,696	537,784	1,309,687	661,438
Adjusted gross margin	\$ 2,402,511	\$ 1,659,604	\$ 8,842,161	\$ 5,186,450
Adjusted gross margin percentage	74.0 %	70.9 %	73.6 %	70.9 %
Operating expenses	\$ 1,040,339	\$ 1,022,815	\$ 4,253,774	\$ 2,832,811
Percent of revenue	32.0 %	43.7 %	35.4 %	38.7 %
Acquisition related expenses	(259,565)	(223,151)	(1,042,317)	(552,789)
Acquisition related transaction costs	(7,120)	(56,289)	(33,966)	(112,859)
Special charges, net	(29,906)	(92,645)	(274,509)	(84,456)
Adjusted operating expenses	\$ 743,748	\$ 650,730	\$ 2,902,982	\$ 2,082,707
Adjusted operating expenses percentage	22.9 %	27.8 %	24.2 %	28.5 %
Operating income	\$ 1,102,476	\$ 99,005	\$ 3,278,700	\$ 1,692,201
Operating margin	33.9 %	4.2 %	27.3 %	23.1 %
Acquisition related expenses	519,261	760,935	2,352,004	1,214,227
Acquisition related transaction costs	7,120	56,289	33,966	112,859
Special charges, net	29,906	92,645	274,509	84,456
Adjusted operating income	\$ 1,658,763	\$ 1,008,874	\$ 5,939,179	\$ 3,103,743
Adjusted operating margin	51.1 %	43.1 %	49.4 %	42.4 %
Nonoperating expense (income)	\$ 54,464	\$ 255,172	\$ 179,951	\$ 363,487
Acquisition related expenses	2,288	3,842	9,163	3,842
Loss on extinguishment of debt	—	(215,150)	—	(215,150)
Adjusted nonoperating expense (income)	\$ 56,752	\$ 43,864	\$ 189,114	\$ 152,179
Income (loss) before income taxes	\$ 1,048,012	\$ (156,167)	\$ 3,098,749	\$ 1,328,714
Acquisition related expenses	516,973	757,093	2,342,841	1,210,385
Acquisition related transaction costs	7,120	56,289	33,966	112,859
Special charges, net	29,906	92,645	274,509	84,456
Loss on extinguishment of debt	—	215,150	—	215,150
Adjusted income before income taxes	\$ 1,602,011	\$ 965,010	\$ 5,750,065	\$ 2,951,564
Provision for (benefit from) income taxes	\$ 111,786	\$ (231,854)	\$ 350,188	\$ (61,708)
Effective tax rate	10.7 %	(148.5) %	11.3 %	(4.6) %
Tax related items	83,853	354,377	394,755	420,844
Adjusted provision for income taxes	\$ 195,639	\$ 122,524	\$ 744,943	\$ 359,136
Adjusted tax rate	12.2 %	12.7 %	13.0 %	12.2 %
Diluted EPS	\$ 1.82	\$ 0.16	\$ 5.25	\$ 3.46
Acquisition related expenses	1.01	1.55	4.50	3.02
Acquisition related transaction costs	0.01	0.12	0.06	0.28
Special charges, net	0.06	0.19	0.52	0.21
Loss on extinguishment of debt	—	0.44	—	0.54
Tax related items	(0.16)	(0.73)	(0.75)	(1.05)
Adjusted diluted EPS*	\$ 2.73	\$ 1.73	\$ 9.57	\$ 6.46

* The sum of the individual per share amounts may not equal the total due to rounding.

ANALOG DEVICES, INC.
RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW
(Unaudited)
(In thousands)

	Trailing Twelve Months	Three Months Ended			
	Oct 29, 2022	Oct 29, 2022	Jul. 30, 2022	Apr. 30, 2022	Jan. 29, 2022
Revenue	\$12,013,953	\$ 3,247,716	\$ 3,109,880	\$ 2,972,064	\$ 2,684,293
Net cash provided by operating activities	\$4,475,402	\$ 1,149,336	\$ 1,247,846	\$ 1,221,806	\$ 856,413
% of Revenue	37 %	35 %	40 %	41 %	32 %
Capital expenditures	\$ (699,308)	\$ (304,512)	\$ (164,884)	\$ (118,779)	\$ (111,133)
Free cash flow	\$3,776,094	\$ 844,824	\$ 1,082,962	\$ 1,103,027	\$ 745,280
% of Revenue	31 %	26 %	35 %	37 %	28 %

ANALOG DEVICES, INC.
RECONCILIATION OF PROJECTED GAAP TO NON-GAAP RESULTS
(Unaudited)

	Three Months Ending January 28, 2023	
	Reported	Adjusted
Revenue	\$3.15 Billion (+/- \$100 Million)	\$3.15 Billion (+/- \$100 Million)
Operating margin	33.4% (+/-130 bps)	50.0% (1) (+/-70 bps)
Nonoperating expenses	~ \$50 Million	~ \$50 Million
Tax rate	12% - 14%	12% - 14% (2)
Earnings per share	\$1.71 (+/- \$0.10)	\$2.60 (3) (+/- \$0.10)

(1) Includes \$518 million of adjustments related to acquisition related expenses and \$5 million of adjustments related to acquisition related transaction costs as previously defined in the Non-GAAP Financial Information section of this press release.

(2) Includes \$71 million of tax effects associated with the adjustments for acquisition related expenses and acquisition related transaction costs noted above.

(3) Includes \$0.89 of adjustments related to the net impact of acquisition related expenses and acquisition related transaction costs, as well as the tax effects on those items.

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