

## Performance for the Fourth Quarter and Fiscal 2021

### Results Summary<sup>(1)</sup>

(in millions, except per-share amounts and percentages)

	Three Months Ended			Twelve Months Ended		
	Oct 30, 2021	Oct 31, 2020	Change	Oct 30, 2021	Oct 31, 2020	Change
Revenue	\$ 2,340	\$ 1,526	53 %	\$ 7,318	\$ 5,603	31 %
Gross margin	\$ 1,122	\$ 1,023	10 %	\$ 4,525	\$ 3,690	23 %
Gross margin percentage	47.9 %	67.0 %	(1,910 bps)	61.8 %	65.9 %	(410 bps)
Operating income	\$ 99	\$ 462	(79)%	\$ 1,692	\$ 1,498	13 %
Operating margin	4.2 %	30.2 %	(2,600 bps)	23.1 %	26.7 %	(360 bps)
Diluted earnings per share	\$ 0.16	\$ 1.04	(85)%	\$ 3.46	\$ 3.28	5 %

### Adjusted Results

Adjusted gross margin	\$ 1,660	\$ 1,068	55 %	\$ 5,186	\$ 3,870	34 %
Adjusted gross margin percentage	70.9 %	70.0 %	90 bps	70.9 %	69.1 %	180 bps
Adjusted operating income	\$ 1,009	\$ 636	59 %	\$ 3,104	\$ 2,234	39 %
Adjusted operating margin	43.1 %	41.7 %	140 bps	42.4 %	39.9 %	250 bps
Adjusted diluted earnings per share	\$ 1.73	\$ 1.44	20 %	\$ 6.46	\$ 4.91	32 %

### Cash Generation

	Three Months Ended	Trailing Twelve Months
	Oct 30, 2021	Oct 30, 2021
Net cash provided by operating activities	\$ 941	\$ 2,735
% of revenue	40 %	37 %
Capital expenditures	\$ (131)	\$ (344)
Free cash flow	\$ 810	\$ 2,391
% of revenue	35 %	33 %

### Cash Return

	Three Months Ended	Trailing Twelve Months
	Oct 30, 2021	Oct 30, 2021
Dividend paid	\$ (371)	\$ (1,109)
Stock repurchases	(2,096)	(2,605)
Total cash returned	\$ (2,467)	\$ (3,714)

(1) The sum and/or computation of the individual amounts may not equal the total due to rounding.

**ANALOG DEVICES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)  
(In thousands, except per share amounts)

	Three Months Ended		Twelve Months Ended	
	Oct 30, 2021	Oct 31, 2020	Oct 30, 2021	Oct 31, 2020
Revenue	\$ 2,339,568	\$ 1,526,295	\$ 7,318,286	\$ 5,603,056
Cost of sales	1,217,748	503,211	2,793,274	1,912,578
Gross margin	1,121,820	1,023,084	4,525,012	3,690,478
Operating expenses:				
Research and development	399,121	280,239	1,296,126	1,050,519
Selling, marketing, general and administrative	317,455	165,115	915,418	659,923
Amortization of intangibles	213,594	108,007	536,811	429,455
Special charges, net	92,645	8,051	84,456	52,337
Total operating expenses	1,022,815	561,412	2,832,811	2,192,234
Operating income	99,005	461,672	1,692,201	1,498,244
Nonoperating expense (income):				
Interest expense	54,621	48,593	184,825	193,305
Loss on extinguishment of debt	215,150	—	215,150	—
Interest income	(421)	(527)	(1,220)	(4,305)
Other, net	(14,178)	(3,704)	(35,268)	(2,373)
Total nonoperating expense	255,172	44,362	363,487	186,627
(Loss) income before income taxes	(156,167)	417,310	1,328,714	1,311,617
(Benefit from) provision for income taxes	(231,854)	30,784	(61,708)	90,856
Net income	\$ 75,687	\$ 386,526	\$ 1,390,422	\$ 1,220,761
Shares used to compute earnings per share - basic	483,345	369,284	397,462	368,633
Shares used to compute earnings per share - diluted	487,781	372,322	401,288	371,973
Basic earnings per common share	\$ 0.16	\$ 1.05	\$ 3.50	\$ 3.31
Diluted earnings per common share	\$ 0.16	\$ 1.04	\$ 3.46	\$ 3.28

**ANALOG DEVICES, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Unaudited)  
(In thousands)

	<b>October 30, 2021</b>	<b>October 31, 2020</b>
Cash & cash equivalents	\$ 1,977,964	\$ 1,055,860
Accounts receivable	1,459,056	737,536
Inventories	1,200,610	608,260
Other current assets	740,687	116,032
<b>Total current assets</b>	<b>5,378,317</b>	<b>2,517,688</b>
Net property, plant and equipment	1,979,051	1,120,561
Other investments	127,856	86,729
Goodwill	26,918,470	12,278,425
Intangible assets, net	15,267,170	3,650,280
Deferred tax assets	2,267,269	1,503,064
Other assets	383,938	311,856
<b>Total assets</b>	<b>\$ 52,322,071</b>	<b>\$ 21,468,603</b>
Other current liabilities	\$ 2,253,649	\$ 1,364,986
Debt, current	516,663	—
Long-term debt	6,253,212	5,145,102
Deferred income taxes	3,938,830	1,919,595
Other non-current liabilities	1,367,175	1,040,975
Shareholders' equity	37,992,542	11,997,945
<b>Total liabilities &amp; equity</b>	<b>\$ 52,322,071</b>	<b>\$ 21,468,603</b>

**ANALOG DEVICES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(In thousands)

	Three Months Ended		Twelve Months Ended	
	Oct 30, 2021	Oct 31, 2020	Oct 30, 2021	Oct 31, 2020
<b>Cash flows from operating activities:</b>				
Net income	\$ 75,687	\$ 386,526	\$ 1,390,422	\$ 1,220,761
Adjustments to reconcile net income to net cash provided by operations:				
Depreciation	72,338	57,053	231,275	233,775
Amortization of intangibles	406,625	145,163	843,359	577,148
Cost of goods sold for inventory acquired	331,083	—	331,083	—
Stock-based compensation expense	124,928	36,557	243,611	149,518
Gain on sale of property, plant and equipment	—	—	(13,557)	—
Non-cash contribution to charitable foundation	—	—	—	40,000
Loss on extinguishment of debt	215,150	—	215,150	—
Non-cash portion of special charges	2,538	—	2,538	—
Deferred income taxes	(334,429)	(71,146)	(406,922)	(113,948)
Other	4,275	(257)	(15,524)	5,418
Changes in operating assets and liabilities	42,531	118,702	(86,366)	(104,185)
Total adjustments	865,039	286,072	1,344,647	787,726
Net cash provided by operating activities	940,726	672,598	2,735,069	2,008,487
Percent of revenue	40.2 %	44.1 %	37.4 %	35.8 %
<b>Cash flows from investing activities:</b>				
Proceeds from other investments	7,910	—	30,125	—
Additions to property, plant and equipment, net	(130,777)	(29,888)	(343,676)	(165,692)
Cash received from acquisition of Maxim, net of cash paid	2,450,550	—	2,450,550	—
Proceeds from sale of property, plant and equipment	—	—	35,714	—
Payments for acquisitions, net of cash acquired	—	(1,433)	(24,950)	(14,196)
Change in other assets	(878)	579	(4,238)	(635)
Net cash provided by (used for) investing activities	2,326,805	(30,742)	2,143,525	(180,523)
<b>Cash flows from financing activities:</b>				
Proceeds from debt	3,939,640	—	3,939,640	395,646
Early termination of debt	(3,591,982)	—	(3,591,982)	—
Debt repayments	—	(450,000)	—	(750,000)
Payments on revolver	(400,000)	—	(400,000)	(350,000)
Proceeds from revolver	400,000	—	400,000	350,000
Payment on derivative instrument	(153,161)	—	(153,161)	—
Prepayment for stock repurchases	(500,000)	—	(500,000)	—
Dividend payments to shareholders	(371,230)	(229,597)	(1,109,344)	(886,155)
Repurchase of common stock	(2,095,992)	(7,222)	(2,605,144)	(244,487)
Proceeds from employee stock plans	7,757	10,653	63,105	68,403
Change in other financing activities	(4,730)	—	(2,778)	(4,015)
Net cash used for financing activities	(2,769,698)	(676,166)	(3,959,664)	(1,420,608)
Effect of exchange rate changes on cash	(570)	(94)	3,174	182
Net increase (decrease) in cash and cash equivalents	497,263	(34,404)	922,104	407,538
Cash and cash equivalents at beginning of period	1,480,701	1,090,264	\$ 1,055,860	648,322
Cash and cash equivalents at end of period	\$ 1,977,964	\$ 1,055,860	\$ 1,977,964	\$ 1,055,860

**ANALOG DEVICES, INC.**  
**REVENUE TRENDS BY END MARKET**  
**(Unaudited)**  
**(In thousands)**

The categorization of revenue by end market is determined using a variety of data points including the technical characteristics of the product, the “sold to” customer information, the “ship to” customer information and the end customer product or application into which our product will be incorporated. As data systems for capturing and tracking this data and our methodology evolves and improves, the categorization of products by end market can vary over time. When this occurs, we reclassify revenue by end market for prior periods. Such reclassifications typically do not materially change the sizing of, or the underlying trends of results within, each end market.

	<b>Three Months Ended</b>				
	<b>Oct 30, 2021</b>			<b>Oct 31, 2020</b>	
	<b>Revenue</b>	<b>% of revenue*</b>	<b>Y/Y %</b>	<b>Revenue</b>	<b>% of revenue*</b>
Industrial	\$ 1,178,476	50%	45%	\$ 812,729	53%
Automotive	452,589	19%	97%	229,916	15%
Communications	351,568	15%	13%	311,039	20%
Consumer	356,935	15%	107%	172,611	11%
<b>Total revenue</b>	<b>\$ 2,339,568</b>	<b>100%</b>	<b>53%</b>	<b>\$ 1,526,295</b>	<b>100%</b>

	<b>Twelve Months Ended</b>				
	<b>Oct 30, 2021</b>			<b>Oct 31, 2020</b>	
	<b>Revenue</b>	<b>% of revenue*</b>	<b>Y/Y %</b>	<b>Revenue</b>	<b>% of revenue*</b>
Industrial	\$ 4,011,485	55%	34%	\$ 2,998,259	54%
Automotive	1,248,635	17%	60%	778,297	14%
Communications	1,198,461	16%	1%	1,191,169	21%
Consumer	859,705	12%	35%	635,331	11%
<b>Total revenue</b>	<b>\$ 7,318,286</b>	<b>100%</b>	<b>31%</b>	<b>\$ 5,603,056</b>	<b>100%</b>

\*The sum of the individual percentages may not equal the total due to rounding.

**ANALOG DEVICES, INC.**  
**RECONCILIATION OF GAAP TO NON-GAAP RESULTS**  
**(Unaudited)**

**(In thousands, except per share amounts)**

	Three Months Ended		Twelve Months Ended	
	Oct 30, 2021	Oct 31, 2020	Oct 30, 2021	Oct 31, 2020
Gross margin	\$ 1,121,820	\$ 1,023,084	\$ 4,525,012	\$ 3,690,478
Gross margin percentage	47.9 %	67.0 %	61.8 %	65.9 %
Acquisition related expenses	537,784	44,741	661,438	179,374
Adjusted gross margin	\$ 1,659,604	\$ 1,067,825	\$ 5,186,450	\$ 3,869,852
Adjusted gross margin percentage	70.9 %	70.0 %	70.9 %	69.1 %
Operating expenses	\$ 1,022,815	\$ 561,412	\$ 2,832,811	\$ 2,192,234
Percent of revenue	43.7 %	36.8 %	38.7 %	39.1 %
Acquisition related expenses	(223,151)	(110,963)	(552,789)	(444,261)
Acquisition related transaction costs	(56,289)	(10,977)	(112,859)	(20,098)
Charitable foundation contribution	—	—	—	(40,000)
Special charges, net	(92,645)	(8,050)	(84,458)	(52,337)
Adjusted operating expenses	\$ 650,730	\$ 431,422	\$ 2,082,705	\$ 1,635,538
Adjusted operating expenses percentage	27.8 %	28.3 %	28.5 %	29.2 %
Operating income	\$ 99,005	\$ 461,672	\$ 1,692,201	\$ 1,498,244
Operating margin	4.2 %	30.2 %	23.1 %	26.7 %
Acquisition related expenses	760,935	155,704	1,214,227	623,635
Acquisition related transaction costs	56,289	10,977	112,859	20,098
Charitable foundation contribution	—	—	—	40,000
Special charges, net	92,645	8,050	84,458	52,337
Adjusted operating income	\$ 1,008,874	\$ 636,403	\$ 3,103,745	\$ 2,234,314
Adjusted operating margin	43.1 %	41.7 %	42.4 %	39.9 %
Nonoperating expense (income)	255,172	\$ 44,362	363,487	186,627
Acquisition related expenses	3,842	—	3,842	—
Loss on extinguishment of debt	(215,150)	—	(215,150)	—
Adjusted nonoperating expense (income)	\$ 43,864	\$ 44,362	152,179	\$ 186,627
(Loss) income before income taxes	\$ (156,167)	\$ 417,310	\$ 1,328,714	\$ 1,311,617
Acquisition related expenses	757,093	155,704	1,210,385	623,635
Acquisition related transaction costs	56,289	10,977	112,859	20,098
Charitable foundation contribution	—	—	—	40,000
Special charges, net	92,645	8,050	84,458	52,337
Loss on extinguishment of debt	\$ 215,150	\$ —	\$ 215,150	\$ —
Adjusted income before income taxes	\$ 965,010	\$ 592,041	\$ 2,951,566	\$ 2,047,687
(Benefit from) provision for income taxes	\$ (231,854)	\$ 30,784	\$ (61,708)	\$ 90,856
Effective tax rate	(148.5)%	7.4 %	(4.6)%	6.9 %
Income tax effect of adjustments above	165,505	26,878	231,972	106,291
Income tax from certain discrete tax items	188,872	—	188,872	25,951
Adjusted provision for income taxes	\$ 122,524	\$ 57,662	\$ 359,136	\$ 223,098
Adjusted tax rate	12.7 %	9.7 %	12.2 %	10.9 %
Diluted EPS	\$ 0.16	\$ 1.04	\$ 3.46	\$ 3.28
Acquisition related expenses	1.55	0.42	3.02	1.68
Acquisition related transaction costs	0.12	0.03	0.28	0.05
Charitable foundation contribution	—	—	—	0.11
Special charges, net	0.19	0.02	0.21	0.14
Loss on extinguishment of debt	0.44	—	0.54	—
Income tax effect of adjustments above	(0.34)	(0.07)	(0.58)	(0.29)
Income tax from certain discrete tax items	(0.39)	—	(0.47)	(0.07)
Adjusted diluted EPS*	\$ 1.73	\$ 1.44	\$ 6.46	\$ 4.91

\* The sum of the individual per share amounts may not equal the total due to rounding.

**ANALOG DEVICES, INC.**  
**RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW**  
**(Unaudited)**  
**(In thousands)**

	Trailing Twelve Months	Three Months Ended			
	Oct 30, 2021	Oct 30, 2021	Jul. 31, 2021	May 1, 2021	Jan. 30, 2021
Revenue	\$7,318,286	2,339,568	\$ 1,758,853	\$ 1,661,407	\$ 1,558,458
Net cash provided by operating activities	\$2,735,069	\$ 940,726	\$ 630,041	\$ 736,361	\$ 427,941
% of Revenue	37 %	40 %	36 %	44 %	27 %
Capital expenditures	\$ (343,676)	\$ (130,777)	\$ (86,341)	\$ (59,170)	\$ (67,388)
Free cash flow	\$2,391,393	\$ 809,949	\$ 543,700	\$ 677,191	\$ 360,553
% of Revenue	33 %	35 %	31 %	41 %	23 %

**ANALOG DEVICES, INC.**  
**RECONCILIATION OF PROJECTED GAAP TO NON-GAAP RESULTS**  
**(Unaudited)**

	<b>Three Months Ending January 29, 2022</b>	
	<b>Reported</b>	<b>Adjusted</b>
Revenue	\$2.60 Billion (+/- \$100 Million)	\$2.60 Billion (+/- \$100 Million)
Operating margin	12.0% (+/-200 bps)	43.3% (1) (+/-70 bps)
Nonoperating expenses	~ \$50 Million	~ \$50 Million
Tax rate	12.5% (+/-100 bps)	12.5% (2) (+/-100 bps)
Diluted shares	~ 530 Million	~ 530 Million
Earnings per share	\$0.43 (+/- \$0.10)	\$1.78 (3) (+/- \$0.10)

(1) Includes \$815 million of adjustments related to acquisition related expenses and acquisition related transaction costs as previously defined in the Non-GAAP Financial Information section of this press release.

(2) Includes \$102 million of tax effects associated with the adjustments for acquisition related expenses and acquisition related transaction costs noted above.

(3) Includes \$1.35 of adjustments related to the net impact of acquisition related expenses and acquisition related transaction costs, as well as the tax effects on those items.

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