

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	May 1, 2021	May 2, 2020	May 1, 2021	May 2, 2020
Revenue	\$ 1,661,407	\$ 1,317,060	\$ 3,219,865	\$ 2,620,625
Cost of sales	524,770	470,386	1,037,857	925,809
Gross margin	1,136,637	846,674	2,182,008	1,694,816
Operating expenses:				
Research and development	302,238	252,413	590,388	509,486
Selling, marketing, general and administrative	206,612	141,775	391,887	341,055
Amortization of intangibles	107,786	107,146	215,434	214,371
Special charges	311	1,320	749	12,456
Total operating expenses	616,947	502,654	1,198,458	1,077,368
Operating income	519,690	344,020	983,550	617,448
Nonoperating expense (income):				
Interest expense	43,066	49,985	85,545	98,798
Interest income	(290)	(1,334)	(499)	(3,274)
Other, net	929	308	(14,099)	646
	43,705	48,959	70,947	96,170
Income before income taxes	475,985	295,061	912,603	521,278
Provision for income taxes	53,080	27,365	101,179	49,708
Net income	\$ 422,905	\$ 267,696	\$ 811,424	\$ 471,570
Shares used to compute earnings per common share - basic	368,823	368,217	369,013	368,229
Shares used to compute earnings per common share - diluted	372,418	371,305	372,762	371,784
Basic earnings per common share	\$ 1.15	\$ 0.73	\$ 2.20	\$ 1.28
Diluted earnings per common share	\$ 1.14	\$ 0.72	\$ 2.18	\$ 1.27

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands)

	May 1, 2021	Oct. 31, 2020
Cash & cash equivalents	\$ 1,305,216	\$ 1,055,860
Accounts receivable	814,135	737,536
Inventories	641,202	608,260
Other current assets	142,247	116,032
Total current assets	2,902,800	2,517,688
Net property, plant and equipment	1,160,586	1,120,561
Other investments	94,033	86,729
Goodwill	12,282,465	12,278,425
Intangible assets, net	3,393,546	3,650,280
Deferred tax assets	1,448,018	1,503,064
Other assets	306,769	311,856
Total assets	\$ 21,588,217	\$ 21,468,603
Other current liabilities	\$ 1,452,378	\$ 1,364,986
Debt, current	1,324,451	—
Long-term debt	3,823,595	5,145,102
Deferred income taxes	1,833,520	1,919,595
Other non-current liabilities	987,169	1,040,975
Shareholders' equity	12,167,104	11,997,945
Total liabilities & equity	\$ 21,588,217	\$ 21,468,603

ANALOG DEVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Three Months Ended		Six Months Ended	
	May 1, 2021	May 2, 2020	May 1, 2021	May 2, 2020
Cash flows from operating activities:				
Net income	\$ 422,905	\$ 267,696	\$ 811,424	\$ 471,570
Adjustments to reconcile net income to net cash provided by operations:				
Depreciation	52,466	59,261	108,775	119,124
Amortization of intangibles	145,701	144,051	290,745	288,120
Stock-based compensation expense	40,358	35,900	76,996	73,401
Deferred income taxes	(21,017)	(21,408)	(48,292)	(35,390)
Non-cash contribution to charitable foundation	—	—	—	40,000
Other non-cash activity	2,431	1,469	(12,122)	3,801
Changes in operating assets and liabilities	93,517	(57,928)	(63,223)	(181,937)
Total adjustments	313,456	161,345	352,879	307,119
Net cash provided by operating activities	736,361	429,041	1,164,303	778,689
Percent of revenue	44 %	33 %	36 %	30 %
Cash flows from investing activities:				
Proceeds from other investments	—	—	18,566	—
Additions to property, plant and equipment	(59,170)	(60,161)	(126,558)	(115,000)
Cash paid for asset acquisition	—	—	(22,522)	—
Payments for acquisitions, net of cash acquired	—	—	(2,428)	—
Changes in other assets	(1,526)	(1,391)	(2,826)	(1,284)
Net cash used for investing activities	(60,696)	(61,552)	(135,768)	(116,284)
Cash flows from financing activities:				
Proceeds from debt	—	395,646	—	395,646
Payments on revolver	—	(350,000)	—	(350,000)
Proceeds from revolver	—	350,000	—	350,000
Debt repayments	—	(300,000)	—	(300,000)
Dividend payments to shareholders	(254,429)	(228,600)	(483,608)	(427,760)
Repurchase of common stock	(188,814)	(113,584)	(345,871)	(219,614)
Proceeds from employee stock plans	23,752	14,784	43,672	30,897
Changes in other financing activities	(94)	(3,956)	2,399	(4,451)
Net cash used for financing activities	(419,585)	(235,710)	(783,408)	(525,282)
Effect of exchange rate changes on cash	1,073	(1,250)	4,229	(508)
Net increase in cash and cash equivalents	257,153	130,529	249,356	136,615
Cash and cash equivalents at beginning of period	1,048,063	654,408	1,055,860	648,322
Cash and cash equivalents at end of period	<u>\$ 1,305,216</u>	<u>\$ 784,937</u>	<u>\$ 1,305,216</u>	<u>\$ 784,937</u>

ANALOG DEVICES, INC.
REVENUE TRENDS BY END MARKET
(Unaudited)
(In thousands)

The categorization of revenue by end market is determined using a variety of data points including the technical characteristics of the product, the “sold to” customer information, the “ship to” customer information and the end customer product or application into which our product will be incorporated. As data systems for capturing and tracking this data and our methodology evolves and improves, the categorization of products by end market can vary over time. When this occurs, we reclassify revenue by end market for prior periods. Such reclassifications typically do not materially change the sizing of, or the underlying trends of results within, each end market.

Three Months Ended					
May 1, 2021			May 2, 2020		
	Revenue	% of revenue*	Y/Y %	Revenue	% of revenue*
Industrial	\$ 972,177	59%	36%	\$ 716,364	54%
Communications	276,960	17%	—%	276,575	21%
Automotive	257,586	16%	42%	181,211	14%
Consumer	154,684	9%	8%	142,910	11%
Total revenue	\$ 1,661,407	100%	26%	\$ 1,317,060	100%

Six Months Ended					
May 1, 2021			May 2, 2020		
	Revenue	% of revenue*	Y/Y %	Revenue	% of revenue*
Industrial	\$ 1,828,140	57%	30%	\$ 1,405,224	54%
Communications	557,786	17%	8%	517,872	20%
Automotive	503,501	16%	30%	386,618	15%
Consumer	330,438	10%	6%	310,911	12%
Total revenue	\$ 3,219,865	100%	23%	\$ 2,620,625	100%

*The sum of the individual percentages may not equal the total due to rounding.

ANALOG DEVICES, INC.
RECONCILIATION OF GAAP TO NON-GAAP RESULTS
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	May 1, 2021	May 2, 2020	May 1, 2021	May 2, 2020
Gross margin	\$ 1,136,637	\$ 846,674	\$ 2,182,008	\$ 1,694,816
Gross margin percentage	68.4 %	64.3 %	67.8 %	64.7 %
Acquisition related expenses	40,711	44,395	85,709	89,411
Adjusted gross margin	\$ 1,177,348	\$ 891,069	\$ 2,267,717	\$ 1,784,227
Adjusted gross margin percentage	70.9 %	67.7 %	70.4 %	68.1 %
Operating expenses	\$ 616,947	\$ 502,654	\$ 1,198,458	\$ 1,077,368
Percent of revenue	37.1 %	38.2 %	37.2 %	41.1 %
Acquisition related expenses	(109,903)	(111,057)	(220,203)	(222,838)
Acquisition related transaction costs	(23,008)	—	(38,244)	—
Charitable foundation contribution	—	—	—	(40,000)
Restructuring related expense	(311)	(1,320)	(749)	(12,456)
Adjusted operating expenses	\$ 483,725	\$ 390,277	\$ 939,262	\$ 802,074
Adjusted operating expenses percentage	29.1 %	29.6 %	29.2 %	30.6 %
Operating income	\$ 519,690	\$ 344,020	\$ 983,550	\$ 617,448
Operating margin	31.3 %	26.1 %	30.5 %	23.6 %
Acquisition related expenses	150,614	155,452	305,912	312,249
Acquisition related transaction costs	23,008	—	38,244	—
Charitable foundation contribution	—	—	—	40,000
Restructuring related expense	311	1,320	749	12,456
Adjusted operating income	\$ 693,623	\$ 500,792	\$ 1,328,455	\$ 982,153
Adjusted operating margin	41.7 %	38.0 %	41.3 %	37.5 %
Provision for income taxes	\$ 53,080	\$ 27,365	\$ 101,179	\$ 49,708
Tax related items	22,983	21,867	45,780	50,147
Adjusted provision for income taxes	\$ 76,063	\$ 49,232	\$ 146,959	\$ 99,855
Income before income taxes	475,985	295,061	912,603	521,278
Effective tax rate	11.2 %	9.3 %	11.1 %	9.5 %
Acquisition related expenses	150,614	155,452	305,912	312,249
Acquisition related transaction costs	23,008	—	38,244	—
Charitable foundation contribution	—	—	—	40,000
Restructuring related expense	311	1,320	749	12,456
Adjusted income before income taxes	\$ 649,918	\$ 451,833	\$ 1,257,508	\$ 885,983
Adjusted tax rate	11.7 %	10.9 %	11.7 %	11.3 %
Diluted EPS	\$ 1.14	\$ 0.72	\$ 2.18	\$ 1.27
Acquisition related expenses	0.40	0.42	0.82	0.84
Acquisition related transaction costs	0.06	—	0.10	—
Charitable foundation contribution	—	—	—	0.11
Restructuring related expense	0.00	0.00	0.00	0.03
Tax related items	(0.06)	(0.06)	(0.12)	(0.13)
Adjusted diluted EPS*	\$ 1.54	\$ 1.08	\$ 2.98	\$ 2.11

* The sum of the individual per share amounts may not equal the total due to rounding.

ANALOG DEVICES, INC.
RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW
(Unaudited)
(In thousands)

	Trailing Twelve Months	Three Months Ended			
	May 1, 2021	May 1, 2021	Jan. 30, 2021	Oct 31, 2021	Aug. 1, 2020
Revenue	\$ 6,202,296	\$ 1,661,407	\$ 1,558,458	\$ 1,526,295	\$ 1,456,136
Net cash provided by operating activities	\$ 2,394,100	\$ 736,361	\$ 427,941	\$ 672,598	\$ 557,200
% of Revenue	39 %	44 %	27 %	44 %	38 %
Capital expenditures	\$ (177,250)	\$ (59,170)	\$ (67,388)	\$ (29,888)	\$ (20,804)
Free cash flow	\$ 2,216,850	\$ 677,191	\$ 360,553	\$ 642,710	\$ 536,396
% of Revenue	36 %	41 %	23 %	42 %	37 %

ANALOG DEVICES, INC.
RECONCILIATION OF PROJECTED GAAP TO NON-GAAP RESULTS
(Unaudited)

	Three Months Ending July 31, 2021	
	Reported	Adjusted
Revenue	\$1.7 Billion (+/- \$70 Million)	\$1.7 Billion (+/- \$70 Million)
Operating margin	32.9% (+/-140 bps)	42.5% (1) (+/-100 bps)
Nonoperating expense	~ \$43 Million	~ \$43 Million
Tax rate	11% to 13%	11% to 13% (2)
Earnings per share	\$1.23 (+/- \$0.11)	\$1.61 (3) (+/- \$0.11)

(1) Includes \$163 million of adjustments related to acquisition related expenses and acquisition related transaction costs as previously defined in the Non-GAAP Financial Information section of this press release. This excludes acquisition related transaction costs that are contingent upon closing of the proposed Maxim Integrated Products, Inc. acquisition as we cannot reasonably predict the timing of this transaction.

(2) Includes \$23 million of tax effects associated with the adjustments for acquisition related expenses and acquisition related transaction costs noted above.

(3) Includes \$0.38 of adjustments related to the net impact of \$0.44 of acquisition related expenses and acquisition related transaction costs, as well as \$0.06 of tax effects on those items.

(ADI-WEB)

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